

How *Handymen* Can Come in *Handy* for Your Business

As a real estate agent, you probably understand the hassle of dealing with various contractors or repair companies to get the work done to list a home or close a sale. However, there is an alternative to hiring multiple companies for repairs: handymen. No job is too small or typically too big for qualified handyman professionals, who are able to handle repairs ranging from plumbing leaks and electrical installations to larger projects such as bathroom renovations and replacement of flooring.

Whether you are going through the inspection process or preparing a home to be listed, there's usually a laundry list of items to replace and repair throughout the house. Rather than dealing with multiple repair companies, hiring a professional handyman service allows you to deal with one service provider, saving both time and money.

COST AND TIME EFFICIENT

Once you hire a professional handyman, you will eliminate the need of hiring multiple contractors or multiple service providers for repairs and renovations. Rather than hiring a plumber, electrician or painter, all with conflicting schedules and service charges, a handyman company can schedule and complete all three projects usually in less time. This also means that, as an agent, you can focus your precious time on other tasks.

Most handymen companies charge by the hour or by the job, are set up to do multiple small- to medium-size projects leading to money-saving opportunities. This means that you are again spending less on repairs and renovations on your listing. Due to their years of experience in the industry and the connections they have made with suppliers, a handyman service can also help with the gathering or recommending the materials needed to complete the projects. Many do not markup materials or give you the option to buy your materials direct.

HIGHER QUALITY WORK

Most handymen professionals will have photos and examples of their past work, so you can get an idea of their work product and feel confident in their expertise before hiring them to complete a job. Professional handymen from a reputable company are skilled at all aspects of repair and renovation work, and usually have years of experience and examples of past work to back it up. Plus,



you have a labor guarantee that if anything goes wrong, it will be fixed without added costs.

DON'T FORGET THE EXTERIOR

When you think of home repairs, you usually think of interior work; however, don't forget about the outside of the home and ways to increase curb appeal. Most handyman services have experience with fencing installations, deck and siding repairs, for example. Again, you get the value one-stop shopping.

CHECK CREDENTIALS

As you are deciding on a handyman service for your listing, be sure to do your homework and check the credentials of whomever you hire. Ask for copies of the electrical or plumbing licenses, and workers compensation and general liability insurance. Of course, a quick check with the BBB is a good step as well.

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